Registered Office: Kasturi Buildings, Mohan T. Advani Chowk, Jamshedji Tata Road, Mumbai 400020

UNAUDITED STANDALONE FINANCIAL RESULTS
FOR THE QUARTER ENDED DECEMBER 31, 2010

| Sr. <br> No. | Particulars | Quarter Ended |  | Nine Months Ended |  | Year Ended |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | 31.12.2010 | 31.12.2009 | 31.12.2010 | 31.12.2009 | 31.3.2010 |
| 1. | a. Net Sales/Income from Operations <br> b. Other Operating Income | 60,683 | 58,619 | 194,842 | 167,041 | 252,497 |
|  |  | 658 | 254 | 2,458 | 430 | 2,446 |
|  | Total Income from Operations 1(a+b) | 61,341 | 58,873 | 197,300 | 167,471 | 254,943 |
| 2. | Expenditure <br> a. (Increase)/decrease in stock in trade and | $(4,748)$ | $(8,523)$ | $(9,360)$ | $(7,929)$ | $(2,484)$ |
|  | b. Consumption of raw materials-Cost of Sales | 46,694 | 52,598 | 141,401 | 125,042 | 175,618 |
|  | c. Purchase of traded goods | 4,465 | 830 | 17,836 | 6,680 | 15,074 |
|  | d. Employees' cost | 5,195 | 4,296 | 15,005 | 13,679 | 18,4873,473 |
|  | e. Depreciation | 804 |  | 2,349 | 2,561 |  |
|  | f. Other expenditure | 5,007 | 3,896 | 14,849 | 11,278 | 18,332 |
|  | g. Total | 57,417 | 53,973 | 182,080 | 151,311 | 228,500 |
| 3. | Profit from Operations before Other Income, Interest \& Exceptional Items (1-2) | 3,924 | 4,900 | 15,220 | 16,160 | 26,443 |
| 5. | Other Income | 3 | 30 | 173 | $\begin{array}{r} 402 \\ 16,562 \end{array}$ | 668 |
|  |  | 3,927 | 4,930 | 15,393 |  | 27,111 |
| 6. | Financial expenses | 791 |  | 1,478 | $\begin{array}{r} 16,562 \\ 596 \end{array}$ | 845 |
| 7. | Profit after Interest but before Exceptional Items (5-6) | 3,136 | 4,703 | 13,915 | 15,966 | 26,266 |
| 8. | Exceptional items | 0 | 873 | 4313,958 | $\begin{array}{r} 1,396 \\ 17,362 \end{array}$ | 1,396$\mathbf{2 7 , 6 6 2}$ |
|  | Profit (+)/Loss (-) from Ordinary Activities before tax (7+8) <br> Tax expense | 3,136 | 5,576 |  |  |  |
| 10. |  | 900 | 1,342 | $\begin{aligned} & 4,143 \\ & 9,815 \end{aligned}$ | $\begin{array}{r} 4,067 \\ 13,295 \end{array}$ | 6,513 |
|  | Net Profit (+)/Loss (-) from Ordinary Activities after tax (9-10) | 2,236 | 4,234 |  |  | 21,149 |
| 12. | Extraordinary items (net of tax expense)Net Profit (+)/Loss (-) for the period (11-12) |  |  | $9,815$ |  |  |
| 13. |  | 2,236 | 4,234 | 9,815 | 13,2951,799 | 21,149 |
| 14. | Paid-up equity share capital (Face Value per share ₹ $2 /-$ ) | 1,799 | 1,799 | 1,799 |  | 47,369 |
| 15. | Reserves excluding Revaluation Reserves as per balance sheet as on 31st March 2010 |  |  |  | 1,799 |  |
| 16. | Earnings Per Share (EPS) <br> a) Basic and diluted EPS before Extraordinary items <br> b) Basic and diluted EPS after Extraordinary items |  | 4.714.71 | $\begin{aligned} & 10.91 \\ & 10.91 \end{aligned}$ | $\begin{aligned} & 14.78 \\ & 14.78 \end{aligned}$ |  |
|  |  | 2.49 |  |  |  | 23.5223.52 |
|  |  | 2.49 |  |  |  |  |
| 17. | Public shareholding <br> - Number of shares <br> - Percentage of shareholding |  | $\begin{array}{r} 53839184 \\ 59.86 \end{array}$ | $\begin{array}{\|r} 53850284 \\ 59.88 \\ \hline \end{array}$ | $\begin{array}{r} 53839184 \\ 59.86 \end{array}$ |  |
|  |  | 53850284 |  |  |  | $\begin{array}{r} 53845184 \\ 59.87 \end{array}$ |
|  |  | 59.88 |  |  |  |  |
| 18. | Promoters and Promoters group shareholding <br> a) Pledged/Encumbered <br> - Number of shares <br> - Percentage of shares (as \% to total shareholding of promoter and promoter group) <br> - Percentage of shares (as \% to total share capital of the Company) <br> b) Non Encumbered <br> - Number of shares <br> - Percentage of shares (as \% to total shareholding of promoter and promoter group) <br> - Percentage of shares (as \% to total share capital of the Company) |  | $\begin{array}{r} 600000 \\ 1.66 \end{array}$ | $\begin{array}{r} 600000 \\ 1.66 \end{array}$ | $\begin{array}{r} 600000 \\ 1.66 \end{array}$ | $\begin{array}{r} 600000 \\ 1.66 \end{array}$ |
|  |  |  |  |  |  |  |
|  |  | 600000 |  |  |  |  |
|  |  | 1.66 |  |  |  |  |
|  |  | 0.67 | 0.67 | 0.67 | 0.67 | 0.67 |
|  |  | 35485821 | 35496921 | 35485821 | 35496921 | 35490921 |
|  |  | 98.34 | 98.34 | 98.34 | 98.34 | 98.34 |
|  |  | 39.45 | 39.47 | 39.45 | 39.47 | 39.46 |

UNAUDITED STANDALONE SEGMENT WISE REVENUE, RESULTS AND CAPITAL
EMPLOYED FOR THE QUARTER ENDED DECEMBER 31, 2010

| Quarter Ended |  |  | Description | Nine Months Ended |  | Year Ended (Audited)31.3.2010 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 31.12.2010 | 31.12.2009 |  |  | 31.12.2010 | 31.12.2009 |  |
| 43,422 | 45,672 |  | SEGMENT REVENUE <br> i. Electro Mechanical Projects and Packaged Airconditioning Systems <br> ii. Cooling Products <br> iii. Professional Electronics and Industrial Systems TOTAL SEGMENT REVENUE <br> Less: Inter Segment Revenue <br> NET SALES/INCOME FROM OPERATIONS | 128,127 | 118,282 | 179,601 |
| 12,783 | 9,484 | I. |  | 52,263 | 39,455 | 58,095 |
| 4,478 | 3,463 |  |  | 14,452 | 9,304 | 14,801 |
| 60,683 | 58,619 |  |  | 194,842 | 167,041 | 252,497 |
|  |  |  |  |  |  |  |
| 60,683 | 58,619 |  |  | 194,842 | 167,041 | 252,497 |
| 2,922 | 4,949 | II. | SEGMENT RESULT <br> PROFIT/(LOSS) BEFORE INTEREST \&TAX <br> i. Electro Mechanical Projects and Packaged Airconditioning Systems | 10,607 | 13,526 | 21,470 |
| 1,014 | 824 |  | ii. Cooling Products | 6,146 | 5,322 | 8,073 |
| 1,167 | 875 |  | iii. Professional Electronics and Industrial Systems | 3,416 | 2,581 | 4,571 |
| 5,103 | 6,648 |  | TOTAL SEGMENT RESULT <br> Less: | 20,169 | 21,429 | 34,114 |
| 791 | 227 |  | i. Financial expenses | 1,478 | 596 | 845 |
| 1,176 | 1,718 |  | ii. Other un-allocable Expenditure net of un-allocable Income | 4,776 | 4,867 | 7,003 |
| 3,136 | 4,703 873 |  | TOTAL PROFIT BEFORE TAX AND EXCEPTIONAL ITEM <br> Add: Exceptional Item | 13,915 43 | 15,966 1,396 | $\begin{array}{r}26,266 \\ 1,396 \\ \hline\end{array}$ |
| 3,136 | 5,576 |  | PROFIT/(LOSS) BEFORE TAX | 13,958 | 17,362 | 27,662 |
| 52,562 | 42,185 | III. | CAPITAL EMPLOYED: <br> (Segment Assets - Segment Liabilities) <br> i. Electro Mechanical Projects and Packaged Airconditioning Systems | 52,562 | 42,185 | 41,442 |
| 11,129 | 8,300 |  | ii. Cooling Products | 11,129 | 8,300 | 9,247 |
| 6,379 | 4,367 |  | iii. Professional Electronics and Industrial Systems | 6,379 | 4,367 | 5,304 |
| 70,070 | 54,852 |  | TOTAL CAPITAL EMPLOYED IN SEGMENTS | 70,070 | 54,852 | 55,993 |
|  |  |  | Add: Un-allocable Corporate Assets less Liabilities |  |  |  |
| 58,982 | 49,758 |  | TOTAL CAPITAL EMPLOYED IN THE COMPANY | 58,982 | 49,758 | 49,168 |

Notes:

1. The above results have been reviewed by the Audit Committee and approved at the meeting of the Board of Directors held on January 27, 2011 and have been subjected to Limited Review by the Statutory Auditors.
2. Exceptional Items represents profit on sale of Investments.
3. Figures of the corresponding previous quarter and year have been regrouped, wherever necessary, to conform to the figures of the current quarter.
4. During the quarter ended December 31, 2010, the Company received and disposed of 14 investor complaints. No complaints were pending at the beginning and at the end of the quarter

