

BLUE STAR LIMITED

Net Profit Up 17%

Dividend 65%

AUDITED FINANCIAL RESULTS FOR THE YEAR ENDED MARCH 31, 2002

(Rs. in lakhs)

| | Year | Year Ended | |
|---|------------|------------|--|
| | 31.3.2002 | 31.3.2001 | |
| Net Sales/Income from operations | 50948 | 50628 | |
| Other Income | 784 | 354 | |
| Total Income | 51732 | 50982 | |
| Total Expenditure | | | |
| (Increase) / Decrease in Stock in trade | 457 | 436 | |
| Consumption of Raw Material | 36116 | 35956 | |
| Staff Cost | 5199 | 4886 | |
| Other Expenditure | 5135 | 4939 | |
| Interest | 559 | 869 | |
| Depreciation | 1291 | 1159 | |
| Profit Before Extraordinary Item and Taxation | 2975 | 2737 | |
| Extraordinary Item | 242 | 180 | |
| Profit Before Tax | 2733 | 2557 | |
| Provision for Taxation | 228 | 203 | |
| ADD: DEFFERED TAX ASSET FOR THE YEAR | 31 | - | |
| ADD: PRIOR YEAR TAX ADJUSTMENT | 209 | - | |
| Net Profit | 2745 | 2354 | |
| Paid-up Equity Share Capital | 1930 | 2032 | |
| Reserves excluding revaluation reserves | 9211 | 8971 | |
| Earnings Per Share (Rs.) | 13.52 | 11.58 | |
| Aggregate of non promoter shareholding | | | |
| Number of shares | 13,966,495 | 14,918,983 | |
| % of shareholding | 72.35% | 73.41% | |

Notes :

1. The above results have been taken on record at the meeting of the Board of Directors held on May 6, 2002.

2. In accordance with the Accounting Standard - 22 'Account for Taxes on Income' made mandatory for the accounting year commencing from April 1, 2001, the Company has provided for accumulated net Deferred Tax liability as on April 1, 2001 of Rs.730 lakhs and adjusted the same against the opening General Reserve Account. For the year ended March 31, 2002, the Company has accounted for Deferred Tax Asset of Rs.31 lakhs.

- 3. During the year, the Company has bought back 10,20,035 equity shares of Rs.10 each at an average price of Rs.61.14 per share from the open market through Stock Exchange operation. The face value of these shares has been reduced from the paid up equity share capital while the premium of Rs.51.14 per share paid on these shares aggregating to Rs.522 lakhs has been adjusted from the share premium account.
- 4. Pursuant to the Company's policy of reviewing and passing appropriate adjustment entries in the Books of Accounts for Income Tax paid, provision for Income Tax and for excess/short provision for tax, if any, for the year after receipt of orders from CIT Appeals, the Company has made a fair estimate of the Income Tax liability for the period and accordingly written back excess provision for tax of Rs.209 lakhs during the year.
- Extraordinary item represents charge on account of Employees Voluntary Retirement Scheme.
 Directors have recommended dividend of Rs.6.50 per equity share, against Rs.5.50 paid in the previous year.

Directors have recommended dividend of RS.0.00 per equity share, against RS.0.00 paid in the previous yea

SEGMENT REVENUES, RESULTS AND OTHER INFORMATION

| | Description | As at March 31, 2002 Rs. in lakhs |
|------|---|--------------------------------------|
| I. | SEGMENT REVENUES | |
| | i. Central Air-conditioning Systems | 3,18,29.08 |
| | ii. Cooling Products | 1,47,58.42 |
| | iii. Professional Electronics and Industrial Equipment | 40,52.15 |
| | iv. Residual | 1,55.85 |
| | TOTAL SEGMENT REVENUE | 5,07,95.50 |
| | Less : Inter Segment Revenue | |
| | Add : Other Un-allocable Income | 9,36.57 |
| | TOTAL INCOME | 5,17,32.07 |
| П. | SEGMENT RESULTS | |
| | i. Central Air-conditioning Systems | 31,95.42 |
| | ii. Cooling Products | 3,25.56 |
| | iii. Professional Electronics and Industrial Equipment | 7,40.93 |
| | iv. Residual | (1,73.07) |
| | TOTAL SEGMENT RESULTS | 40,88.84 |
| | Less : i) Interest | 5,59.01 |
| | ii) Other un-allocable income net of un-allocable Expenditure | 7,96.67 |
| | TOTAL PROFIT BEFORE TAX | 27,33.16 |
| | Less : Provision for Tax | 2,25.00 |
| | Provision for Wealth Tax | 3.00 |
| | Add : Deferred Tax Adjustment | 31.18 |
| | Prior years Tax Adjustment | 2,09.09 |
| | TOTAL PROFIT AFTER TAX | 27,45.43 |
| III. | OTHER INFORMATION : | |
| | a. SEGMENT ASSETS | |
| | Central Air-conditioning Systems | 1,29,66.91 |
| | ii. Cooling Products | 73,71.17 |
| | iii Professional Electronics and Industrial Equipment | 17,15.10 |
| | iv. Residual | 5,36.38 |
| | TOTAL SEGMENT ASSETS | 2,25,89.56 |
| | Add: Un-allocable Corporate Assets | 53,06.47 |
| | TOTAL ASSETS | 2,78,96.03 |
| | b. SEGMENT LIABILITIES | |
| | i. Central Air-conditioning Systems | 85,96.92 |
| | ii. Cooling Products | 37,35.83 |
| | iii Professional Electronics and Industrial Equipment | 9,30.35 |
| | iv. Residual | 61.88 |
| | TOTAL SEGMENT LIABILITIES | 1,33,24.98 |
| | Add: Un-allocable Corporate Liabilities | 15,22.00 |
| | TOTAL LIABILITIES | 1,48,46.98 |

Registered Office:

Kasturi Buildings Mohan T. Advani Chowk Jamshedji Tata Road Mumbai 400 020 www.bluestarindia.com Date : 6th May, 2002

Place : Mumbai



A hok M. Advæm ASHOK M ADVANI Chairman & Chief Executive

Cooling Solutions to help your business do better.