

## **OUR ORIGIN**





#### THE PRESENT



**CORPORATE PROFILE** 

## **GOVERNANCE STRUCTURE**

#### **Chairmen Emeriti**



Ashok M Advani



Suneel M Advani

#### **Board of Directors**



Vir S Advani Chairman & Managing Director



**B** Thiagarajan **Managing Director** 



P V Rao **Executive Director** 



Sam Balsara **Independent Director** 



**Anil Harish Independent Director** 



**Non-Executive Director** 



**G Murlidhar Independent Director** 



**Sunaina Murthy Non-Executive Director** 



Anita Ramachandran **Independent Director** 



**Arvind K Singhal Independent Director** 



Vipin Sondhi **Independent Director** 



Dinesh N Vaswani **Non-Executive Director** 



## BUSINESS SEGMENTS



#### **BUSINESS SEGMENTS**

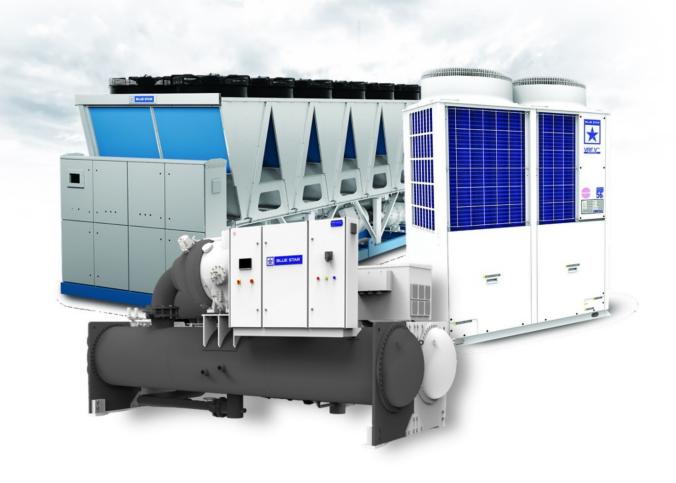








# ELECTRO-MECHANICAL PROJECTS AND COMMERCIAL AIR CONDITIONING SYSTEMS





#### **ELECTRO-MECHANICAL PROJECTS**

One of India's foremost end-to-end service provider of Mechanical, Electrical and Plumbing (MEP) services, executing and delivering complex infrastructure and commercial developments for industrial solutions

Superior project delivery through best-in-class project management, intelligent engineering, modern execution practices, and committed teams Wide reach of operations across geographical locations and segments such as data centres, factories, commercial buildings, malls, hotels, hospitals, railway electrification, electrical substations, airports, and R&D centres

#### **HVAC PROJECTS**

Expert turnkey MEP cooling solutions for a variety of customers in the corporate, commercial, and industrial sectors

Expertise of over eight decades in system design, contracting, installation, and maintenance

Significant market share in segments such as industrial, infrastructure, metro, power, hospitality, education, IT/ITES, retail, and healthcare



#### **ELECTRICAL PROJECTS**

Standalone electrical contracting projects as well as integrated MEP contracting project

Focus on commercial buildings, substations, industrial sectors, airports, and metros

#### Services offered:

- Electrical design and engineering
- Supply and installation of entire power systems including ELV System
- Liaising, statutory approvals, commissioning, and asset management



#### PLUMBING & FIREFIGHTING PROJECTS

#### **Plumbing Services:**

- Sanitary fixtures and fitting
- Internal drainage system
- External drainage system
- Rainwater disposal system
- Water supply system
- Rainwater harvesting
- Plant and utilities
- Water Treatment Plants and RO systems
- Liaising and approvals

#### Firefighting Services:

- Fire hydrant system
- Fire sprinkler system
- Fire extinguishers
- Fire detection and alarm system
- Gas suppression system
- Public address system
- Plant and utilities
- Preaction system
- Liaisoning & Approvals



**CORPORATE PROFILE** 

## **INDUSTRIAL PROJECTS**



Focus on segments such as data centres, factories, and industrial

**Executes turnkey contracting** industrial projects

#### Services offered:

- Industrial design and engineering
- Project management and construction
- Liaising and approvals
- Testing and commissioning
- Maintenance

## **MEP PROJECTS**



3C Excellence Programme Engineering Excellence, Construction Excellence, and Project Associate Development programmes enabling modernization and transformation

A large network of subcontractors, business associates, and vendors

Total system integration from conceptualization to completion

Cost-effective procurement of equipment from manufacturers





## **COMMERCIAL AIR CONDITIONING SYSTEMS**

Design, installation, and maintenance of central air conditioning systems for commercial spaces

Portfolio includes packaged and ducted systems, VRF units, scroll chillers, screw chillers, centrifugal chillers, and data centre chillers

Market leader in ducted air conditioning; among the top three in VRF and chiller categories

Driven by segments such as offices, education, industrial, showrooms, healthcare, hospitality, banquet halls, and retail















## **VRF SYSTEMS**



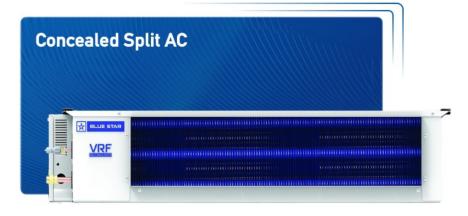














## **DUCTED AND PACKAGED SYSTEMS**













#### INTERNATIONAL BUSINESS

Presence in over 20 countries across the Middle East, SAARC, Africa and ASEAN regions

Wholly owned subsidiaries including Blue Star North America Inc., Blue Star Europe B.V., and Blue Star International FZCO, UAE

Offers AC&R products, MEP projects, after-sales services, system integration, and contract manufacturing in global markets

Blue Star North America Inc. and Blue Star Europe B.V. driving OEM/ODM business growth across the USA and Europe





## **UNITARY PRODUCTS**



CORPORATE PROFILE

#### **ROOM AIR CONDITIONERS**

Wide range of Room Air Conditioners

Flagship Range

**Premium Range** 

Affordable Range



#### **ROOM AIR CONDITIONERS**

Energy efficient 3-star and 5-star models available across capacities from 0.8 TR – 4.0 TR

Contemporary features such as: Al Pro+, Smart WiFi, Defrost Clean Technology, Convertible 6-in-1 Cooling, Self-clean, Nano Blu Protect, DigiQ Octa Sensors

Multi-layer filtration systems with HEPA, PM 2.5 and Anti-microbial capabilites

Focus on residential as well as corporate and commercial customers

All inverter ACs are smart ready, allowing for future smart upgrades





#### **FLAGSHIP RANGE**











#### HERE ARE THE KEY FEATURES SHOWN



**CORPORATE PROFILE** 

#### **AIR COOLERS**



The range offers best-in-class cooling efficiency and is available in various water tank capacities from 10-150 litres

Innovative features including, cross-drift, dual-cool technologies, and honeycomb pad with anti-microbial properties

Backed by a wide network of distributors, dealers, and service centres across the country





#### **COMMERCIAL REFRIGERATION**



Caters to segments such
as: horticulture, floriculture,
banana ripening, dairy, ice cream,
poultry, processed foods, quick
service restaurants, HoReCa,
sericulture, marine,
pharmaceuticals, and healthcare

Wide range of cooling and preservation solutions including modular cold rooms, pack houses, perishable cargo complexes, ripening chambers, and controlled atmosphere storages

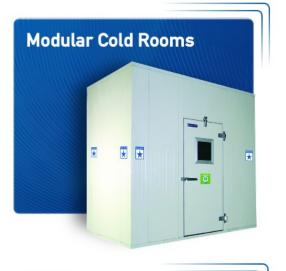
Products manufactured at the Company's state-of-the-art manufacturing facilities in Wada and Ahmedabad

Usage of low-GWP refrigerants and eco-friendly insulation materials

## **PRODUCT RANGE**





















## PROFESSIONAL ELECTRONICS AND INDUSTRIAL SYSTEMS



70+ years of expertise as a high-end system integrator and value-added reseller

Recognised as India's gateway for advanced technologies through global partnerships

Specialised business units in MedTech, Data Security, Industrial including NDT, Material Testing, Chambers, and Metrology

Diverse offerings: Advanced technology products, turnkey engineering, automation, inspection and calibration services

CORPORATE PROFILE

## **CUSTOMER SERVICE GROUP**



One of India's largest HVAC&R after-sales service providers, with over 2100 service centres across over 900 towns

Comprehensive offerings: Maintenance, upgrades/retrofits, facility and energy management solutions

E-waste recycling of defective spare parts

Efficient Customer Relationship Management (CRM) system for faster, seamless service

Strong training ecosystem: 8 Centres of Excellence, 5 Skill Development Centres, and 'Training on Wheels' for nationwide technician training





## MANUFACTURING FACILITIES





#### MANUFACTURING FACILITIES

Expertise in manufacturing highly engineered and custom-built products

Industry 4.0 solutions enabled by digital and robotic automation

Adoption of Six Sigma and lean manufacturing practices, with strong focus on value analysis and engineering

Workplace safety and inclusivity through near-miss campaigns, safety kaizens and gender-inclusive hiring at Sri City, Wada and Ahmedabad Plants

Green-certified manufacturing facilities demonstrating sustainability commitment

Manufacturing Excellence Programme driving productivity enhancement

Recognition on national and global platforms for excellence in Kaizen, 5S, automation, and quality









#### **RESEARCH & DEVELOPMENT**

Strong innovation track record with 55 patents filed and 65 design registrations across product categories Robust new product development process supported by lab certification programs

Expertise in manufacturing highly engineered and custom-built products

Ashok M Advani
Innovation Centre at
Bhiwandi for advanced
design and development
of heat pumps and VRF

Electronics excellence with NABL-accredited labs for product development, reliability testing, and safety certification

Enhanced capability to create smart and digital products through Industry 4.0 technologies



































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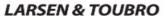
























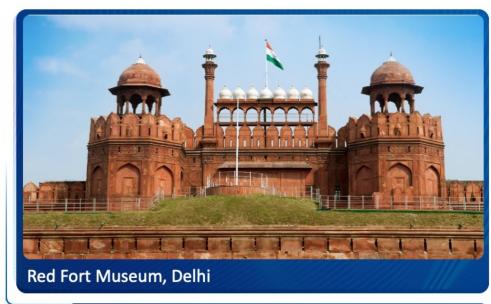






CORPORATE PROFILE

# **KEY PROJECTS**







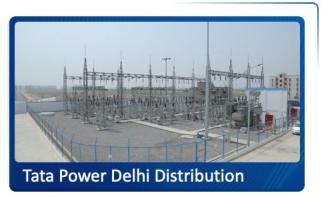


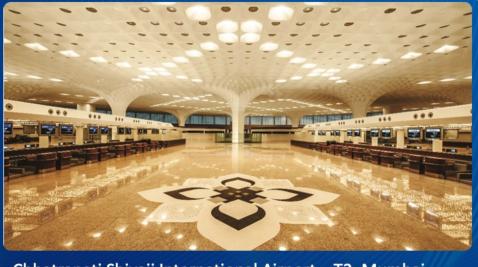


# **KEY PROJECTS**









Chhatrapati Shivaji International Airport – T2, Mumbai











Meenakshi Infrastructure, Hyderabad



Transmission Corporation of Andhra Pradesh

### **KEY PROJECTS**











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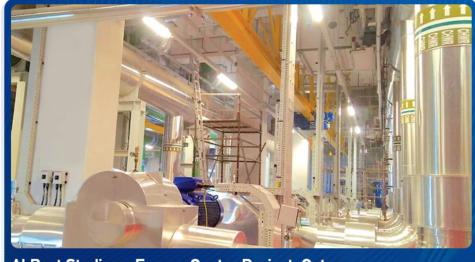












Al Bayt Stadium, Energy Centre Project, Qatar



Qatar University, Qatar



AMCORP Trade Centre, Malaysia



State Bank of Mauritius, Mauritius







Hospital Rehabilitasi, Malaysia



Civil Aviation Headquarters, Oman







