

# The Dynamics of Blue Star's Growth

## 5 YEAR CONSOLIDATED FINANCIAL HIGHLIGHTS

		2018-19	2017-18	2016-17	2015-16	2014-15
<b>OPERATING RESULTS:</b>						
Total Income*	₹Crores	5259.53	4558.35	4165.35	3648.35	3190.43
EBITDA (before exceptional items and excluding other income & finance income)	"	346.54	265.90	222.41	189.75	167.29
Profit for the year after tax	"	190.06	143.96	123.05	83.02	54.18
Dividend (Including corporate dividend tax)	"	115.92	115.54	86.46	74.59	54.12
<b>FINANCIAL POSITION:</b>						
Share Capital	₹Crores	19.26	19.20	19.11	17.99	17.99
Shareholders' Funds	"	874.89	794.24	725.10	631.43	455.57
Borrowings (Net)	"	246.63	294.72	124.55	319.23	353.41
Net Capital Employed	"	1013.97	975.39	727.60	842.78	725.47
<b>PERFORMANCE INDICATORS:</b>						
Revenue Growth	%	15.4	9.4	14.2	14.4	8.1
Gross Margin	%	24.9	23.7	23.8	28.7	29.6
EBITDA Growth (before exceptional items & excluding other income and finance income)	%	30.3	19.6	17.2	13.4	11.2
EBITDA Margin (before exceptional items & excluding other income and finance income)	%	6.6	5.9	5.4	5.2	5.3
Earnings per Share (Basic)	₹	19.8	15.0	12.9	8.7	6.0
Dividend per Share	₹	10.0	10.0	7.5	6.5	5.0
Book Value per Equity Share	₹	90.9	82.7	75.9	66.2	50.7
Debt Equity Ratio	Ratio	0.28	0.37	0.17	0.51	0.78
Capital Turnover Ratio	Ratio	5.3	5.3	5.0	4.6	4.0
Return on Shareholders' Funds	%	21	18	16	13	12
Return on Capital Employed	%	29.8	25.7	25.0	20.6	16.8
<b>OTHER INFORMATION:</b>						
Number of Shareholders	Nos.	48068	39692	25553	19221	20686
Number of Employees	"	2812	2819	2711	2567	2599

Note: Financial Year 2015-16 excludes operating performance of the erstwhile subsidiary, Blue Star Infotech Limited for a like-to-like comparison.

\* Revenue from Operations in this statement for FY17 and FY18 have been restated to make them comparable since the reported Revenue for FY17 includes Excise Duty and that of FY18 includes Excise Duty in Q1. Revenue from Operations for FY18 and shareholders' funds for FY17 have also been adjusted and restated to make it comparable with FY19, consequent to the adoption of Ind AS 115 effective April 01, 2018.